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RESEARCH ARTICLE

Request for organ donation without donor registration: a qualitative study of the perspectives of bereaved relatives

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Abstract

Background: In the Netherlands, consent from relatives is obligatory for post mortem donation. This study explored the perspectives of relatives regarding the request for consent for donation in cases without donor registration.

Methods: A content analysis of narratives of 24 bereaved relatives (14 in-depth interviews and one letter) of unregistered, eligible, brain-dead donors was performed.

Results: Relatives of unregistered, brain-dead patients usually refuse consent for donation, even if they harbour pro-donation attitudes themselves, or knew that the deceased favoured organ donation. Half of those who refused consent for donation mentioned afterwards that it could have been an option. The decision not to consent to donation is attributed to contextual factors, such as feeling overwhelmed by the notification of death immediately followed by the request; not being accustomed to speaking about death; inadequate support from other relatives or healthcare professionals, and lengthy procedures.

Conclusion: Healthcare professionals could provide better support to relatives prior to donation requests, address their informational needs and adapt their message to individual circumstances. It is anticipated that the number of consenting families could be enlarged by examining the experience of decoupling and offering the possibility of consent for donation after circulatory death if families refuse consent for donation after brain-death.

Keywords: Decision making by proxies, Donor registration, Ethics, Organ transplantation, Professional-family relations, Informational needs

Background

Registration of the organ donation preferences of the eligible donor on a driver’s license or in an official donor register has generally been recognised as the major reason why relatives consent to organ donation [1–5]. However, only 44% of the adult population of the Netherlands has registered in the Dutch National Donor Register. Most of the eligible (brain-dead) organ donors are consequently not registered and their relatives often have to decide about donation without knowing the preference of the deceased. It is assumed that this situation easily leads to refusal of consent for donation [6]. These and other important facts related to transplantation in the Netherlands are summarised in Additional file 1.

In a previous article [7], it was ascertained that participants always follow the registered wish to donate. When, however, the preference for donation was unknown or informally communicated, families usually refused consent for donation. Additionally we found that situational factors have more influence on the decision to consent to donation than considerations regarding values and motives. This study focused on a unique subsample that contained only relatives of eligible donors without donor registration.

The aim was to obtain insight into the factors that influence the decision-making process of relatives of
unregistered eligible, brain dead donors, and whether these factors are related to the outcome of the request. The relatives’ perspective includes experiences, evaluation of the circumstances of the request, accountability for the decision and the way that relatives give meaning to the motives that play a role in their decision. Although more than half of the Dutch population are in favour for organ donation [8], most families refuse consent for donation on behalf of their relatives, when there is no donor registration (see Additional file 1). The ultimate aim of the study was to determine key factors in the decision-making process from the perspective of families who must decide in absence of this donor registration.

Methods
Research design
A secondary analysis of data from a previous qualitative study [7] with registered and non-registered potential organ donors was conducted. To account for the differences between registered and non-registered potential donors, a new content analysis of the face-to-face, in-depth interviews with relatives of eligible, but not registered, organ donors was performed. The interviews were made with the use of a topic guide (Additional file 2). The topics were derived from the research questions, a review of literature [9] and the authors’ experience in the field of organ donation.

Recruitment period and procedure
The secondary analysis includes 14 of the 22 cases of the previous study, in which the brain dead eligible donors were not registered in the Dutch National Donor Register. All participants of the total study were proxies of potential donors from the Radboud university medical centre in Nijmegen and the Sint Elisabeth Hospital in Tilburg, both in the Netherlands, between 1st October 2008 and 30th September 2012. In this period, all relatives who were confronted with the donation request were asked to disclose their address. The Primary Researcher received the name of 52 main proxies, who gave consent to the treating physician or the transplant coordinator to disclose their addresses. At least 6 weeks after death of the relative, the proxy was invited by letter for an interview alone or with additional significant others, regarding their experiences with donation request. About half of the proxies reacted positively on this letter; however, some refused the interview because of the sensitive nature of the topic.

This secondary analysis examines the 14 cases in which the eligible donors were not registered in the Dutch National Donor Register. We interviewed 23 participants (six singles, seven pairs and one trio) and received a letter from a 24th person. The eight cases in which the deceased was registered as organ donor were excluded from the secondary analysis. Prior to the recruitment process, permission from the Research Ethics Committees of the two hospitals was obtained.

Data collection and measurement
All in-depth interviews were carried out by the Primary Researcher. Interviews took place approximately 3.5 months after the death of the relative and lasted between 43 and 90 min (mean = 65 min). All interviews were recorded with a voice recorder and transcribed into text format by an assistant. All transcripts were summarised on the topics of the interview (Additional file 2). This summary was approved by the participants in a telephone call that was made by the Primary Researcher. The Researcher also enquired in the same telephone call with participants, if aftercare was required, because of the possible emotional impact of the interview. None of the participants requested this support; some of them revealed that they were still receiving support from a psycho-social caregiver (psychologist, vicar, social worker).

Analysis
Three interviews were independently open coded by two researchers, following the conventional content analysis method [10]. Based on a comparison of the results, the Primary Researcher designed a preliminary codebook in cooperation with an Ethicist. Two researchers analysed all interviews with the help of this code book, using Atlas.ti 6.2.28©. Codes were checked by sample. Codes were refined through constant comparison. Consensus was reached on the attribution of the codes to the quotations. No new codes emerged in Interview 8, thus, saturation [11] was reached (Fig. 1). Finally, codes were concentrated in categories and combined to themes related to the research questions.

Results
Characteristics and typology of participants; interview themes
Table 1 gives an overview of the study participants. The 14 cases were divided into two groups: seven families informally knew the preferences of the deceased, the other seven families did not (see Table 2). In families with informal knowledge of donation preferences of the deceased, one family mentioned that their deceased relative had a contra-donation attitude. Another family explained that the deceased was only in favour of living donation to a well-known person. These two families refused consent for donation in line with the deceased's preferences (Tables 1 and 2, Type A). The remaining five families with informal knowledge of donation preferences of the deceased mentioned that their deceased
relative had a pro-donation attitude; one family initially gave consent for donation, but withdrew during the procedure; another family could not reach agreement and consequently refused consent for donation (Tables 1 and 2, Type B). Only one family completely adhered to the deceased’s preference and gave full consent for donation (Tables 1 and 2, Type C). Two families consented for donation after circulatory death (while donation after brain death was possible) (Tables 1 and 2, Type D). Of the families who did not know the deceased’s preference, only one family decided on consent for donation (Tables 1 and 2, Type E), the other six refused (Tables 1 and 2, Type F). For illustrative quotes, the participants’ type is denoted by the capitals A-F (Table 3).

Twenty-eight codes were identified (marked in italics in this article), concentrated into five categories, resulting in three themes (Fig. 2; Table 4). The first theme concerned the healthcare system: request factors and requestor factors. The second theme comprised items related to the relatives: prior knowledge or opinion about organ donation and their decision-making. The third theme related to all factors concerning the evaluation of the decision and the decision process. Representative quotes of identified codes are presented in Table 3 and are referred to in the manuscript as ‘Qn’.

**Healthcare system factors**

**Request factors**

Nearly all families mentioned a lack of time to recover from the news of the death of their relative and their surprise by the request for consent to donation. Those who refused consent for donation mentioned that a separation in time (‘decoupling’), between the notification of death and the donation request was desirable (Q1). None of our participants experienced the decoupling in the communication with doctors. Families with informal knowledge of donation preferences of the deceased and a positive donation attitude considered this an omission (Q2). Other factors mentioned as contributing to refusal were: needing more time to decide whilst feeling pressured to make a quick decision; inadequate or no information preceding the donation request; and a lack of privacy (Q3). In contrast, appropriate timing of the request was mentioned as a factor leading to consent to donation.

**Factors related to behaviour of care professionals**

Families were generally content with the care for the patient. They felt that care for the relatives could, however, be improved. Poor care for the relatives even compelled some families to refuse consent for donation: they had to wait a long time for the physician, he/she was rather aloof in his/her attitude (Q4), or there was no support for grieving parents. An empathic and good relationship with the staff made the whole experience less stressful for relatives, especially for those who consented to donation (Q5). If the request was experienced in a less empathic way, this factor was given as an extra reason for refusal of consent for donation. A poor relationship with the caregiver, sometimes induced by a
### Table 1 Eligible donors and relatives

<table>
<thead>
<tr>
<th>Study code of eligible donor (N = 13; 14 interviews)</th>
<th>Sex/age</th>
<th>Days in hospital</th>
<th>Critical injury/illness</th>
<th>Preference on donation</th>
<th>Study code of participants (=Respondent) (N = 24)</th>
<th>Relation to (potential) donor</th>
<th>Sex/age</th>
<th>Type donation</th>
<th>Division of families</th>
<th>Type of decision</th>
</tr>
</thead>
<tbody>
<tr>
<td>P34</td>
<td>M39</td>
<td>5</td>
<td>hemorrhage</td>
<td>neg</td>
<td>R28</td>
<td>spouse</td>
<td>F 34</td>
<td>none</td>
<td>preference (of the eligible donor) known to families</td>
<td>A</td>
</tr>
<tr>
<td>P45</td>
<td>M26</td>
<td>5</td>
<td>Head injury (car accident)</td>
<td>neg</td>
<td>R33</td>
<td>spouse</td>
<td>F 21</td>
<td>none</td>
<td>A</td>
<td></td>
</tr>
<tr>
<td>P32</td>
<td>M52</td>
<td>1</td>
<td>hemorrhage</td>
<td>pos</td>
<td>R25</td>
<td>spouse</td>
<td>F 50</td>
<td>none</td>
<td>B</td>
<td></td>
</tr>
<tr>
<td>P49</td>
<td>F45</td>
<td>12</td>
<td>hemorrhage</td>
<td>pos</td>
<td>R41</td>
<td>sister</td>
<td>F 51</td>
<td>none</td>
<td>B</td>
<td></td>
</tr>
<tr>
<td>P05</td>
<td>M 43</td>
<td>16</td>
<td>hemorrhage</td>
<td>pos</td>
<td>R08</td>
<td>partner</td>
<td>F 52</td>
<td>DBD</td>
<td>C</td>
<td></td>
</tr>
<tr>
<td>P11</td>
<td>M 44</td>
<td>13</td>
<td>head injury (bike accident)</td>
<td>pos</td>
<td>R13</td>
<td>spouse</td>
<td>F 44</td>
<td>DCD</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td>P38</td>
<td>M64</td>
<td>1</td>
<td>hemorrhage</td>
<td>pos</td>
<td>R30</td>
<td>spouse</td>
<td>F 58</td>
<td>DCD</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td>P01</td>
<td>M 54</td>
<td>8</td>
<td>hemorrhage</td>
<td>unk</td>
<td>R01</td>
<td>sister</td>
<td>F 53</td>
<td>DBD</td>
<td>E</td>
<td></td>
</tr>
<tr>
<td>P04</td>
<td>M 64</td>
<td>9</td>
<td>hemorrhage</td>
<td>unk</td>
<td>R07</td>
<td>daughter</td>
<td>F 31</td>
<td>none</td>
<td>F</td>
<td></td>
</tr>
<tr>
<td>P22</td>
<td>F 4</td>
<td>1</td>
<td>Oxygen deficiency</td>
<td>unk</td>
<td>R19</td>
<td>father</td>
<td>M 35</td>
<td>none</td>
<td>F</td>
<td></td>
</tr>
<tr>
<td>P23</td>
<td>M59</td>
<td>13</td>
<td>hemorrhage</td>
<td>unk</td>
<td>R21</td>
<td>sister</td>
<td>F 55</td>
<td>none</td>
<td>F</td>
<td></td>
</tr>
<tr>
<td>P31</td>
<td>F45</td>
<td>3</td>
<td>hemorrhage</td>
<td>unk</td>
<td>R23</td>
<td>mother</td>
<td>F 72</td>
<td>F48</td>
<td>F</td>
<td></td>
</tr>
</tbody>
</table>

**Abbreviations:** neg negative, pos positive, unk unknown, DCD donation after circulatory death; DBD donation after brain death

*Type of decision: see typology in Characteristics and typology of participants; interview themes section

### Table 2 Division of participants

<table>
<thead>
<tr>
<th>Number</th>
<th>Preferences eligible donor (un) known</th>
<th>Wishes or opinion on OD of eligible donor</th>
<th>Decision relatives</th>
<th>Manner of OD</th>
<th>Type of decision</th>
</tr>
</thead>
<tbody>
<tr>
<td>14</td>
<td>Preferences eligible donor known for 7 families</td>
<td>2 contra OD</td>
<td>2 refusal</td>
<td>2 no OD</td>
<td>A</td>
</tr>
<tr>
<td></td>
<td>Preferences eligible donor not known for 7 families</td>
<td>5 pro OD</td>
<td>1 initial consent; later refusal</td>
<td>2 no OD</td>
<td>B</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1 refusal OD</td>
<td>3 consent OD</td>
<td>1 DBD</td>
<td>C</td>
</tr>
<tr>
<td></td>
<td></td>
<td>1 DBD</td>
<td>2 DCD</td>
<td>D</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>1 refusal OD</td>
<td>6 refusal OD</td>
<td>6 no OD</td>
<td>F</td>
</tr>
</tbody>
</table>

**Abbreviations:** OD organ donation

*Type of decision: see typology in Characteristics and typology of participants; interview themes section*
Table 3 Quotations divided in categories— with indication of type of participant

<table>
<thead>
<tr>
<th>Q no.</th>
<th>Request factors</th>
<th>Behaviour of care professionals</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>R24</td>
<td>2. We cannot handle this right now. And maybe the way they put it, so soon after communicating that ‘there is no cure anymore’. Maybe that too… My mother had not yet recovered from…</td>
</tr>
<tr>
<td>2</td>
<td>R25</td>
<td>2. That came right on top of it: “he does not have a codicil.” Well, in all the one sentence I think it was. That is why I say, I really feel bad about it. It is like; let us go to him for a moment first.</td>
</tr>
<tr>
<td>3</td>
<td>R33</td>
<td>And then we got [the question] in the corridor: “what do you want?” And, really, no more information at all after that.</td>
</tr>
</tbody>
</table>

Prior knowledge and opinions

<table>
<thead>
<tr>
<th>15</th>
<th>R08</th>
<th>3. It is just, I have a bad feeling about the intensivist that we were dealing with. I think she was a real cool and cold lady and she… R24. She was hardly humane. Just a medical…</th>
</tr>
</thead>
<tbody>
<tr>
<td>16</td>
<td>R30</td>
<td>2. She was hardly humane. Just a medical…</td>
</tr>
<tr>
<td>17</td>
<td>R31</td>
<td>2. She was hardly humane. Just a medical…</td>
</tr>
</tbody>
</table>

Interviewer: people do not get that; you do not get that anymore.

3. She told us in a gentle way, very nicely, but very clearly. Well, there was no doubt about it.

4. That Monday was a very difficult day, and it is still awfully hard. The way we were treated at the hospital contributed to that. The fact that I was very afraid that Dad might still be able to hear something or be able to think, but could not move his body, was immediately cut short by the doctors and was considered rather ridiculous. … but it was my father lying there on that bed! We had to say goodbye to him in the end. Of course, I wanted him to have as little pain as possible, but because of the ambiguous, ‘cold’ and ‘ridiculing’ reaction I still wonder whether he really did have as little pain as possible. |

5. Well, perhaps then, we would have made a few different choices. Because the doctor made his announcement and then ‘whoosh’; he was gone again. ‘You can take your time thinking about it, you will be with you in a minute.’ Then another doctor appeared, and yet another. You hardly knew who they all were.

6. Then everybody was very angry: ‘This really can’t be happening!’ We had just arrived at the hospital. They said: “Three days, and then we’ll see”. And now, all of a sudden, the treatment stopped. She is going to die. She is just going to die. I am thinking: “This cannot be happening. My little girl cannot die!” |

7. We had to ask [the doctors] ourselves if we could take a look at the scan. Because you just cannot believe it. I thought: “He is lying there. It is just like he is lying asleep on the couch at home. He looks completely normal.” So I was thinking “Snatch it all away!” That was really how it felt like then.

8. I think that at that moment she said to me, we can make a young man of 20 very happy with his heart; I think that she thought: “This cannot be happening. My little girl cannot die!” |

9. He [deceased] always said that none of us would have trouble with it afterwards. Because if one of us would have said: “Mom, I have a problem with that”, then I would not have done it. No, because I think that is really important, since the four of us have to live with it. Yeah, that was really important to me. |

10. He [deceased] always said…: “Dead is dead. When I am dead they can have all of my body. But I will leave you to decide on that, since you are the ones who will have to deal with all the hassle.”

11. We had just arrived at the hospital. They said: “Three days, and then we’ll see”. And now, all of a sudden, the treatment stopped. She is going to die. She is just going to die. I am thinking: “This cannot be happening. My little girl cannot die!” |

12. We had just arrived at the hospital. They said: “Three days, and then we’ll see”. And now, all of a sudden, the treatment stopped. She is going to die. She is just going to die. I am thinking: “This cannot be happening. My little girl cannot die!” |

13. We had to ask [the doctors] ourselves if we could take a look at the scan. Because you just cannot believe it. I thought: “He is lying there. It is just like he is lying asleep on the couch at home. He looks completely normal.” Just let me see that scan, we only wanted something…

14. I think that at that moment she said to me, we can make a young man of 20 very happy with his heart; I think that she perhaps would have listened…

15. We had just arrived at the hospital. They said: “Three days, and then we’ll see”. And now, all of a sudden, the treatment stopped. She is going to die. She is just going to die. I am thinking: “This cannot be happening. My little girl cannot die!” |

16. We had just arrived at the hospital. They said: “Three days, and then we’ll see”. And now, all of a sudden, the treatment stopped. She is going to die. She is just going to die. I am thinking: “This cannot be happening. My little girl cannot die!” |

17. We had just arrived at the hospital. They said: “Three days, and then we’ll see”. And now, all of a sudden, the treatment stopped. She is going to die. She is just going to die. I am thinking: “This cannot be happening. My little girl cannot die!”
critical event in this relationship (Q6), a less supportive attitude of the requestor and too many changes in caregivers (Q7), were related to refusal of consent for donation.

Families with informal knowledge of donation preferences of the deceased experienced more pressure to donate organs (Q8). When the requestor had a utilitarian approach (Q9) or emphasised the interest of persons on the waiting list, some relatives refused consent for donation, or did not want to discuss donation at all. However, other participants, who refused consent for donation, would have appreciated more emphasis on the benefits of donation (Q10).

Giving adequate information was seen as an important part of good care. Participants mentioned sometimes that information did not sink in, due to emotions (Q11), or because it was too technical for them. Some were still upset because they understood the received information as contradictory (Q12). Relatives who received adequate information were better able to understand the seriousness of the situation; they realised that their relative was going to die and understood the concept of brain death.

Participants deemed clear information about brain death as especially important. All families who consented to donation reported that they understood the meaning of brain death, whilst some of the families who refused consent for donation required more proof that their brain dead relative was ‘really dead’ (Q13). Other refusers rejected the concept of brain death entirely. (Q14).

Factors related to relatives

Prior knowledge and opinions

The outcome of the donation request was influenced by prior knowledge and opinions of the relatives. Families who did not know the deceased’s preference or who were not accustomed to speak freely about death and funeral wishes, were often not aware of each other’s donation preferences and often rejected donation after brain death. Families who knew the preferences of the deceased, on the other hand, usually talked openly about these themes. Donation campaigns and documentaries in the media were mentioned as the immediate reason for a conversation about organ donation in the family, or the decision to register as donor. Another source of prior knowledge was acquaintance with someone on the transplantation list. This was a reason for families to donate (Q15). Some participants complained about lack of public information on donation rules and procedures. Their prior knowledge on this topic was very limited. Once relatives consented to donation, these rules and procedures had to be explained; especially the length of the procedure was an unexpected disappointment. In one case, relatives refused consent for donation when they learned that the recipient would remain anonymous, although their deceased relative was in favour of donation.

Opinions of the deceased and his/her relatives regarding donation can be different, and so hamper consent: even when families know the explicit preference of the deceased to donate, they did not always follow it.
automatically. These families felt that their opinion on donation was more important than the (last) will of the potential organ donor, because they would have to live with the decision (Q16). Sometimes, the eligible donor had foreseen this situation and decided to allow his/her relatives the freedom to decide, irrespective of his/her preference to donate (Q17). Some participants refused to register themselves for the same reason. Moreover, even when the relatives were registered donors themselves, they did not automatically choose for consent to donate as a surrogate decision.

Thus, lack of prior knowledge and conflicting opinions contributed to refusal to consent to donation.

The decision-making process by relatives
The decision-making process was constrained when relatives were taken by surprise by the request, when they were in shock and felt incompetent (Q18) to make a decision. Relatives inclined to refuse consent for donation when they received less support from each other: some participants had to take care of children or parents, support other relatives in their mourning, or deal with disagreement in their families. These participants felt unsupported in their decision: other relatives refused consent for donation; their deceased relative left them without an advance directive; family conflicts resurfaced. The donation request was seldom done to the legal representative(s) alone, but mostly in the circle of more relatives. Agreement between relatives was mentioned as necessary condition by most participants who had jurisdiction. Thus, disagreement between relatives automatically led to refusal (Q16). Two participants, who knew the deceased would have wanted donation, regretted that they had refused consent to donation because of disagreement. (Q19). The number of people engaged in the donation decision did not seem to influence the decision either way.

Although some families of donation-minded patients felt positive towards donation, they decided not to follow the preference of the potential organ donor and chose donation after circulatory death instead of donation after brain death, whereas full donation was possible (Type D). They did not want to wait long(er) or they wanted to be present at the moment of visible death (cardiac arrest) (Q20). When relatives refused consent for donation the option of donation after circulatory death instead of donation after brain death was not offered to the participants, nor deliberated by them, not even when it was clear that the refusal arose from the long procedure or the wish to be present at death.

Evaluation of the decision and the decision process
Although there was hardly any regret about refusal, participants that refused consent for donation remained ambivalent during decision-making and said that their decision could have been different, if the above-mentioned relevant factors had been different (Q7; Q21; Q22). These factors were also mentioned by some others, when asked for suggestions for improvement. Participants confirmed the importance of more time between the death notice and the consent for donation request (decoupling). They stated that they needed information to be provided on time and in proportion to their capacity to understand, since they could not understand it all the first time. They suggested putting leaflets about brain death and organ donation in the waiting room, so that they could be prepared for the possible request and reread the information afterwards. Also, they thought it would help them to understand brain death if they were allowed to attend brain death determination or when brain scans were shown and explained.

Consenting families often evaluated the donation procedure negatively, because they had to wait a long time for brain death to occur and/or be established. Participants of all groups pleaded for more information about
<table>
<thead>
<tr>
<th>Theme</th>
<th>Category</th>
<th>Code interview</th>
<th>Definition</th>
<th>Density</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health care factors</td>
<td>Request factors</td>
<td>Surprised by bad news/timing of the request</td>
<td>How the timing of the donation request influenced the decision, ‘bad timing’, whether the participant was prepared for the request or surprised</td>
<td>14</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Decoupling</td>
<td>Whether or not communicating the death of the patient and making the donation request took place in a single conversation or not, and how this affected the participant</td>
<td>11</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Time to decide/time pressure</td>
<td>Enough time for the relatives to discuss donation or the feeling of time pressure</td>
<td>12</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Information on patient before donation request</td>
<td>Whether the participant felt he was well-informed about the treatment and the treatment decisions that were made previous to the donation request. This affected the preparedness for the request and the trust the participant had in the care professional</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Privacy</td>
<td>Where the request was made: in a separate room/in the hallway/next to the bed/etc. and how the participant felt about this</td>
<td>5</td>
</tr>
<tr>
<td>Behaviour of care</td>
<td>Care for patient and relatives</td>
<td>(Supportive) relationship and communication with relatives; empathic request</td>
<td>Participant stated how he experienced the relationship with the care professionals during the stay at the hospital and whether this influenced the decision-making process; was the request done in an empathic way.</td>
<td>12</td>
</tr>
<tr>
<td>professionals</td>
<td></td>
<td>Critical events before request</td>
<td>Things that went wrong which caused stress or distrust for the family before the donation request was made: communication errors, transmission to other hospital/ward; messages of hope from healthcare professionals, long stay in the hospital before brain death</td>
<td>12</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Pressure (time/direction decision)</td>
<td>Participant mentioned pressure by professionals to make a (fast) decision, or other factors that put pressure on the decision</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Information (in) adequate/technical</td>
<td>The amount, the dosage and the quality of information on organ donation provided by the physician and whether the participant understood it well enough to make a good decision on organ donation.</td>
<td>12</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Information about brain death</td>
<td>Whether the participant understood the concept ‘brain death’, how this concept was explained and whether he and other relatives understood that the patient was dead.</td>
<td>13</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Relatives present at brain death determination</td>
<td>Participant and/or other relatives were (not) allowed to be present when brain death was determined. This influenced the acceptance and understanding of the death of the patient.</td>
<td>4</td>
</tr>
<tr>
<td>Relatives’ factors</td>
<td>Prior knowledge and opinions</td>
<td>Family culture (not) speaking freely about organ donation/death</td>
<td>The family members (did not) talk(ed) about organ donation, death, funeral, last wishes in daily life, before admission to the hospital. Quotes on how accustomed family members were to talk about difficult subjects. E.g. ‘we do not talk much at home’ or ‘we always had discussions on everything during dinner.’</td>
<td>14</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Knowledge of organ donation via (own) experience or media</td>
<td>Participant knew about organ donation and/or the procedure before arriving at the hospital because a) he knew people who donated, received an organ or are on the transplant list; b) he heard of organ donation in the media or through education or information campaigns.</td>
<td>9</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Knowledge of organ donation rules/procedures</td>
<td>Participant knew rules concerning organ donation (for instance: organ distribution system, no contact with receptor, no influence on destination organs etc.) and procedures (e.g. brain death notification, length of procedure etc.)</td>
<td>4</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Knowledge of patients’ opinion about organ donation/registration</td>
<td>The participant (did not) know(knew the deceased’s preference and/or knew why/that the deceased had not registered himself as donor in the donor register.</td>
<td>12</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Opinion about who has to decide</td>
<td>Opinion of relatives of deceased about who had the decisive say about the organs: the deceased or the relatives</td>
<td>5</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Relatives’ opinion about organ donation/registration</td>
<td>The participant himself was (not) in favour of organ donation (with motivation) and was (not) registered in the National Donor Register. The other relatives were (not) in favour of organ donation and were (not) registered.</td>
<td>14</td>
</tr>
</tbody>
</table>
donation with special attention to the length of the procedure, because none of them were aware of this. In retrospect, some participants would have appreciated extra time or support from a professional caregiver, since there was disagreement or little support from other relatives (Q23).

**Metaphoric summary of the findings**

Although this study has an exploratory character only, it can be used to develop a suggested model that combines all remarks as a kind of summary. It uses a metaphor and picture of the participants on the crossroad of their decision process (Fig. 3).

In additive figures, this model was applied for respondent types who made a decision that deviated from the deceased’s preference (Figs. 4 and 5) and respondents who did not know the preference of the eligible donor (Figs. 6 and 7). Respondents who adhered to the deceased’s preference are not shown. Differences in starting situations gave a different weight to the contributing factors. The weight respondents’ gave to these factors is emphasised with boldness for important factors, and fading for absent factors.

**Discussion**

In this study, a model of the decision-making by relatives of unregistered eligible organ donors is presented. The main interest is the decision (consent to or refusal to consent to organ donation) combined with stability of satisfaction about the decision. The model differs from the thematic analysis of Ralph et al. [12], because its main focus is on situational factors. In a previous publication [7], the weighing of values in the decision process was explored, and the conclusion was that ambivalence about the decision continues to exist. In those circumstances, situational factors were pivotal. In this model, several factors are discerned; firstly, those located in the healthcare system and secondly, factors that are connected to the relatives themselves.

With respect to factors located in the healthcare system, participants stated that they needed more time to recover from the notification of death before considering the donation request. Creation of a time span between the notification of death and the request for donation (decoupling) is advised in literature [3, 13–16], but is not standard practice in the Netherlands [17]. Remarkably, the participants in this study did not recall having this time span, though decoupling is common practice
in the participating hospitals according to the physicians. The difference can be explained by the fact that the study involved grieving participants, who sometimes recalled only vague details of the elapsed time [18]. Therefore, more research on the actual time between conversations and how this time span is perceived differently by healthcare professionals and relatives is required. Participants confirmed the frequently-mentioned importance of time, timing and adequate information concerning the request [9, 19]. They confirmed that it is important for requestors to take time to explain the donation procedure and to give relatives time to make a decision [14, 15, 20–22]. Perhaps relatives’ need even more time, both for decoupling and after the donation request than the medical procedure of organ procurement allows. Besides lack of time, the participants stated that healthcare professionals were not always aware that they did not understand the concept of brain death [16, 23]. Some relatives were emotionally incapable of receiving this technical information, some needed proof their family member was dead, others did not believe in the concept brain-death. Not understanding or accepting the concept of brain death and the requirements for a donation after brain death procedure led to a decline in consent for donation in this study. Participants also refused consent for donation when they felt that the potential organ donor was seen as an object instead of a subject; a utilitarian or organ-focused approach harmed relatives’ relationship with healthcare professionals, as endorsed by other studies [24, 25]. Physicians might not recognise this approach as a source of conflict that causes unnecessary misunderstandings [26]. For the participants in this study, the length of the procedure was an important obstacle, which was also shown by Thomas et al. [15]. This stumbling block could be overcome by offering donation after circulatory death as a possibility for those who would otherwise completely refuse consent for donation. Donation after circulatory death could also be an option for relatives who wish to witness the heart beat cessation or who do not wish to donate the heart.

Regarding relative-related factors, healthcare professionals should be aware that participants tend to refuse consent for donation when they feel a lack of support from their relatives in combination with a lack of professional
Fig. 4 Model of factors influencing the decision towards refusal of consent for donation, although the deceased was in favour of organ donation. Model for families who did not comply with the deceased’s preferences (type B, see Table 2). Important factors are denoted in bold script; absent factors in faded script. Abbreviations: DCD = donation after circulatory death; DBD = donation after brain death; OD = organ donation.

Fig. 5 Model of factors that influence the decision towards consent for DCD, whilst DBD was possible, although the deceased was in favour of organ donation. Model for families who did not completely comply with the deceased’s preferences (type D, see Table 2). Important factors are denoted in bold script; absent factors in faded script. Abbreviations: DCD = donation after circulatory death; DBD = donation after brain death; OD = organ donation.
Fig. 6 Model of factors that influence the decision towards consent for DBD, whilst the preference of the deceased on organ donation was unknown. Model for families who did not know the deceased’s preferences and gave consent for organ donation (type E, see Table 2). Important factors are denoted in bold script, absent factors in faded script. Abbreviations: DCD = donation after circulatory death; DBD = donation after brain death; OD = organ donation.

Fig. 7 Model of factors that influence the decision towards refusal of consent for donation, whilst the preference of the deceased on organ donation was unknown. Model for families who not know the deceased’s preference and refused consent for donation (type F, see Table 2). Important factors are denoted in bold script, absent factors in faded script. Abbreviations: DCD = donation after circulatory death; DBD = donation after brain death; OD = organ donation.
support. Extra professional support leads to more consent and more satisfaction about the decision [27]. Most of the families who did not know the deceased’s preference would have appreciated better and more information and supportive care, as was suggested in the reviews of West et al. and Walker et al [16, 19]. Good supportive care for all relatives before the request increases the possibility of consent.

A striking fact concerning this second aspect, was that the preference of the eligible, but unregistered donor was not always the decisive factor, in contrast with findings in literature [1, 2, 4, 28]. That preference was known in half of the cases studied. Remarkably, in the sample, knowing the positive, but not registered preferences of the deceased did not automatically lead to consent. Posthumous autonomy in these cases was not seen as granted [29] by the relatives who told they had to live with the consequences. That option has been ethically defended by Wilkinson [29, 30], but contradicted by Bramstedt [31]. Some families considered the fact that the eligible donor was not registered to mean that they could decide for themselves. Of great importance in surrogate decision-making is whether the surrogates are used to openly speaking about death themes (burial, donation, end-of-life decisions) [32, 33]. Familiarity with death themes facilitates the group discussion. Although the Dutch legal system attributes jurisdiction to (a) specific person(s), agreement of all involved relatives was necessary to decide in favour of the request. All but one of the families who did not know the deceased’s preference refused consent for donation. Surprisingly, the relatives did not accentuate more negative factors than consenting families; they only mentioned less positive factors, such as supportive communication, relationships and care. Contributing to more positive factors could therefore be a better way of preventing refusal and possible regret about this decision, rather than focusing on negative aspects.

Strength and limitations of this research
In this research, a broad spectrum of opinions was discovered within a small sample of participants, who were vulnerable, because of their grief, and often refuse to participate in research [34]. A considered and complete overview was compiled by reaching saturation of topics (codes). The decision process of relatives of unregistered eligible donors who knew the deceased’s donation preferences was compared to those who did not know these wishes. The majority of the relatives refused consent for donation. This makes the sample unique, but could also give a negatively-biased image of the donation practice. Studies, in which the majority of the respondents consented, might give a more positive view, since donors are in general more content with the donation process than those who refuse [3]. However, the study provides a unique overview of factors attributed to the decision, presented in a model. This model needs further research, because the study was explorative. This research underscores the desirability of support for relatives, before and during the request period. It nuances the opinion that the deceased’s’ preference is key in the relatives’ decision, because families of unregistered eligible donors often make their own choice.

Conclusion
The decision not to consent to donation is attributed to contextual factors: bad timing of the request; feeling overwhelmed; insufficient support from other relatives or health care professionals; little knowledge on organ donation (especially on the length of the procedure). These factors are more heavily weighted when the preference of the deceased is unknown. Even when it is informally known that the deceased favoured organ donation, relatives may ignore that wish in the absence of official registration. Healthcare professionals could provide better support for the relatives prior to the donation request, address their informational needs and adapt their message appropriately, especially when relatives are not familiar with talking about death themes. The study findings show that more satisfaction regarding the decision can be expected if relatives experience decoupling, and consecutively more consent when the possibility of donation after circulatory death is offered to those families who otherwise would have refused brain death donation.

Additional files
Additional file 1: Information about organ donation and transplantation in the Netherlands. (DOCX 15 kb)
Additional file 2: Topics for the interviews. (DOCX 14 kb)

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Availability of data and materials
Summaries of the interviews are approved by the main participants. These (anonymous) summaries in Dutch are available on request at http://dx.doi.org/10.17026/dans-zr6-atf9. Additional data (full text of the transcripts – also in Dutch) is available on request from the corresponding author.

Authors’ contributions
JdG was primary researcher, participated in the study design, interviewed participants, carried out coding and data analysis, wrote the paper, and directed the final version of the manuscript. MvH carried out coding and data analysis and was co-writer of the manuscript. CH mediated in contacts.
between participants and primary researcher; participated in the discussion about the findings. AH mediated in contacts between participants and primary researcher; participated in the discussion about the findings. HS participated in the discussion about the findings. WS participated in the study design (project management) and the discussion regarding findings. MVD participated in the study design, was engaged in the construction of the codebook and participated in the discussion about the findings. Evè participated in the study design, carried out coding and data analysis and participated in the discussion about the findings. All authors reviewed and approved the manuscript.

Competing interests
The authors declare that they have no competing interests.

Ethics approval and consent to participate
The protocol was approved by the Institutional Review Board of the Radboud university medical center, Nijmegen the Netherlands (permission was given with number ABV nr NL.21.205.091.07.d.d.10 June 2008) before the study commenced and later by the institutional Review Board of the Sint Elisabeth Hospital, Tilburg the Netherlands (permission was given with protocol number 1106 d.d.25 March 2011) to get additional data. All participants gave their written consent before being included in the study.

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